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OBJECTIVE

6-month Internship (Jan. 2008 to Jul. 2008)

EDUCATION

2007-06/12 ESSEC Asian Track programme at the ESSEC Singapore campus:

· *Description:* Special 40-student-strong programme aimed at giving MBA students a thorough knowledge of the Asian business realities.

· *Subjects studied:*

- T1: Strategy & Management, Business Environment in Asia, Managing International Business in Asia
- T2: Marketing Management, Service Marketing
- T3: Asian Culture & Society, International Financial Markets
- T4: Innovation Management, Advanced Marketing Management
- All: Mandarin Chinese (Intermediate-plus level).

· *Education provider:* ESSEC Asian Center, 100 Victoria St., National Library #13-02, Singapore.

2005+ ESSEC MBA programme, graduating class of 2008 – undergoing a specialisation in Entrepreneurship (6 study terms completed out of a 10+ average):

· *Education provider:* ESSEC business school, Paris, France (AACSB & EQUIS accredited) – cf. Wikipedia [article](#) on the school & [official website](#)

· *Level in international classification:* The ESSEC MBA is consistently ranked number 1 or 2 in France. It also scored the 7th rank in the 2007 Wall Street Journal ranking of International MBAs.

2003-2004 Business school preparatory class, top 5% exit score:

Description: two-year undergraduate intensive course in preparation of a national competitive examination for admission to a French "Grande École" business school.

2002 French Baccalauréat with major in Mathematics, first class honours:

Description: more or less equivalent to A-levels (10 compulsory subjects).

WORK EXPERIENCE IN BUSINESS

2006 · 3-month transversal study of the potential of the Cuban real estate market:

· *Description:* Researched and wrote a full 80-page investment guide. The study was a prospective exercise in the context of a communist bureaucratic regime in times of high political uncertainty –the phasing out of Fidel Castro– and therefore included case scenarios about the political and economic transition. It also included thorough analysis of the legal aspects affecting the field (US embargo, the issue of the restitution of expropriated properties), as well as inquiry into Cuba's agriculture and tourism industry.

· *Employer:* DGTPE – Mission Économique de La Havane, a French public institution in charge of economic cooperation and the promotion of foreign trade, similar in its aims and practices to a consultancy company.

2006 · Junior consultant for a Junior Enterprise consultancy firm:

· *Main activity and responsibilities:* Consultancy activities; taskforce specialisation on the Chinese market; person in charge of the IT (Access bases, Web site); B2B solicitation (phone and fairs).

· *Schedule:* 3 months part-time (240 hours), 3 months full-time

· *Employer:* ESSEC Conseil International, a Junior Enterprise consultancy firm specialised in helping French companies in their dealings abroad.

> **Study of French businesses established in Hong Kong**, in preparation of an assessment of the relevance of a specialized binational consultancy firm in the region

> **Preparation of the establishment of a French wine producer in China** (with 3 weeks on the field in Shanghai and Beijing, China)

> support on other missions (generic medicine in Latin America and the Middle-East...).

2006 · Marketing consultancy mission:

- *Description:* Special business school partnership programme: 120-hour internship on a specific project. Development of the 2007 relational marketing strategy concerning the i-Mode product.
- *Employer:* Bouygues Telecom, the third largest mobile phone operator in France (cf. [corporate Web site](#)).

SELECTED MISC JOBS

2007

- **2-month Seafaring employment:** Hired as a sailor on a 42m yacht for a delivery from southern France to Singapore (3400 nautical miles / 6200 km). 65 days in a collaborative environment (7 member team) with an around-the-clock activity.
- 2 week **market research mission** for a consultancy firm on the market of green transport in the UK.

2006

- French-to-English **translation** of a Rothschild M&A report for a British investment fund
- 2 week **documentary research** for a consultancy firm on the market of automated storage and retrieval systems (AS/RS) in the United States.

LANGUAGE SKILLS

Languages:

- high proficiency in **French** (5 years in France, half-French) & **English** (6 years in the UK, including 2 years of public education; **Cambridge Certificate of Proficiency** obtained in 2002)
- fairly high proficiency in **Spanish** (7 years in Spanish-speaking countries, 2.5 years of public education in Ecuador)
- survival skills in **Mandarin Chinese** (two years as an adult, did 3-4 years as a child - conservative estimate of character use: 500+ characters).

OTHER SKILLS

Social skills and competencies: ability to adapt to multicultural environments, gained through my long experience abroad. High team spirit, acquired through **extensive team work** at my business school and in associations, and the 2 months I spent working on a boat with a 7-member crew.

Organisational skills and competencies: basic leadership skills (small groups). High sense of organisation, thanks to the selective French preparation for Grandes Écoles. Good experience in project or **team management** (group work for business school case studies, on average in 10 groups throughout the year; team work for association projects; task forces in the consultancy Junior-Enterprise I worked for).

Computer skills and competencies: good command of the Microsoft Office™ suite, including **Access™** (informal leisure training + business school workshops + experience as person in charge of the IT at the junior consultancy firm). Extensive practical knowledge of Web edition and of graphic design applications.

HOBBIES

Sports: recreational running, martial arts, swimming, snorkelling/diving, hiking, and the occasional team game.

Other: travelling, philosophy, cultural studies, environmentalism (local responsibilities in the campus environmentalist association in France), ethology, personal productivity.

MISC.

Extensive international experience: lived during 12 years in Europe (6 years in the UK, 6 years in France); 7 years in Africa (4 years in Equatorial Guinea, 3 years in Cameroon); 3 years in Latin America (Ecuador, Cuba); 1 year in Asia (8 months in Singapore, 5 months in India, 1 month in Israel-Palestine). Multiple trips worldwide, including through hitchhiking and hospitality exchanges.

Student representative for the ESSEC Singapore campus, July 2007 batch. Co-organised team-building activities throughout my 6-month term in office along with my fellow candidate.

General Management Assessment Test (GMAT) score of 720 (top 4th percentile).